



# Protea Global SNN Retail Hedge Fund

## Minimum Disclosure Document – Class 1

28 February 2021

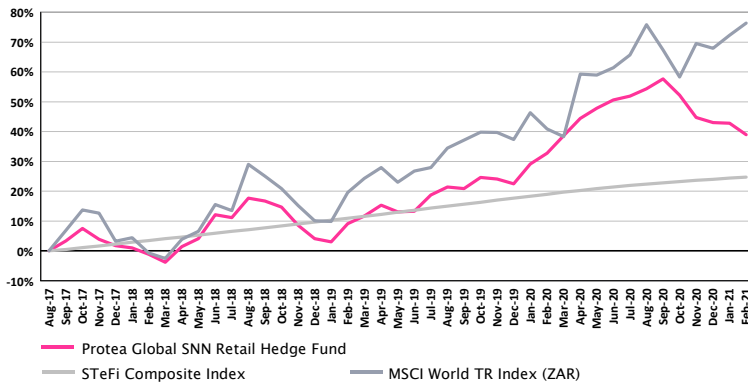
### Fund Profile

The fund is a Global long/short equity hedge fund, domiciled in South Africa, with the objective of generating above-average returns by following a 'quantamental' investment approach, combining traditional fundamental analysis with quantitative investment techniques. The investment manager systematically identifies individual mispriced securities whilst ensuring sufficient diversification to guard against inappropriate risk concentration. The fund focuses on listed securities in developed markets outside of South Africa and has a net equity exposure of 35–70% at most times, with a maximum gross exposure of 200% (i.e. maximum 2x leverage).

### Investment Strategy

The portfolio is managed as a long/short hedge fund, focused on extracting alpha returns from equity markets outside of South Africa. Its core strategy is to be long undervalued equities and short overvalued equities whilst ensuring that there is sufficient diversification to guard against inappropriate risk concentration. The equities are selected by following a "quantamental" investment approach, which combines a traditional fundamental understanding of the fair value of listed equity shares with analysis of the business's competitive environment, economic growth, broad economic themes and relative valuations.

### Cumulative Performance Since Inception



Fund Source: Sanne Fund Services SA (Pty) Ltd as at February 2021  
Index Source: Bloomberg as at February 2021

### Return Analysis (ZAR)

	Fund	STeFi	MSCI World Index (Total Return)
1 Year	4.66%	4.84%	25.22%
2 Years (annualised)	12.84%	6.04%	21.42%
3 Years (annualised)	12.01%	6.44%	21.13%
5 Years (annualised)	n/a	n/a	n/a
Since Inception (annualised)	9.86%	6.52%	17.59%

### Risk Analysis

	Fund	STeFi	MSCI World Index (Total Return)
Sharpe Ratio	0.42	n/a	0.71
Sortino Ratio	0.85	n/a	1.62
Standard Deviation	11.18%	0.35%	17.60%
Best Month	7.72%	0.61%	15.16%
Worst Month	-5.28%	n/a	-8.29%
Highest Rolling 12 Months	32.94%	7.34%	33.22%
Lowest Rolling 12 Months	1.01%	4.84%	2.32%
Largest Cumulative Drawdown	-12.42%	n/a	-14.83%
% Positive Months (Since Inception)	52.38%	n/a	54.76%
Correlation (Monthly)	0.06		
Value at Risk (VaR) 95%	4.62%		

The above benchmark(s) are for comparison purposes with the fund's performance. The fund does not follow the benchmark(s).

### Fund Details

Risk Profile:	High
Portfolio Manager:	Jean Pierre Verster
Fund size (in Millions):	R 223.4
NAV Price (Inception):	R1,000
NAV Price (as at month end):	R1389.82
Number of Units:	160 504.61
JSE Code:	FARQC1
ISIN Number:	ZAE000272878
Inception Date:	11 September 2017
ASISA Classification:	Retail Hedge Fund-Global-Long/Short Equity -Long Bias
Hurdle/Benchmark:	3 month STEFI
Minimum Investment:	R50,000 lump sum or R2,000 monthly
Fees	
Management Fee:	1% p.a (excl.VAT)
Performance fee (uncapped):	20% (excl. VAT) of the excess performance (after deductions of the annual base fee) above the perpetual hurdle rate, subject to a high-water mark.

#### Cost Ratios (incl. VAT)

Total Expense Ratio (TER%):	8.22%
Transactions Costs Ratio (TC%):	0.10%
* Total Investment Charges (TIC%):	8.32%
Performance Fee (PF) Included in TER:	6.47%
Income Distribution (Declaration):	Last day of December
Distribution Total for the past 12 months:	0.00 cpu for December 2020
Investment Manager contact details	Protea Capital Management (Pty) Ltd
Telephone Number:	+27 11 822 2154
Website:	www.proteacapitalmanagement.com
Auditor:	PricewaterhouseCoopers

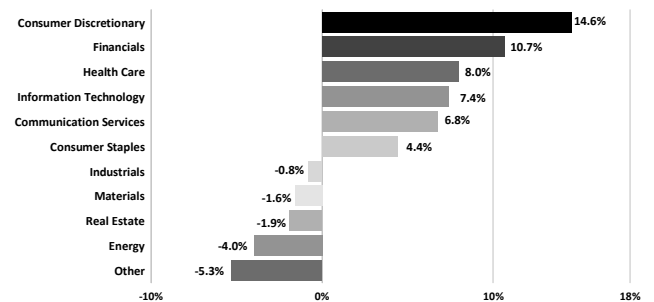
\*Total Investment Charges (TIC%) = TER (%) + TC (%)

Please note that the auditors changed from Deloitte to PricewaterhouseCoopers in August 2019.

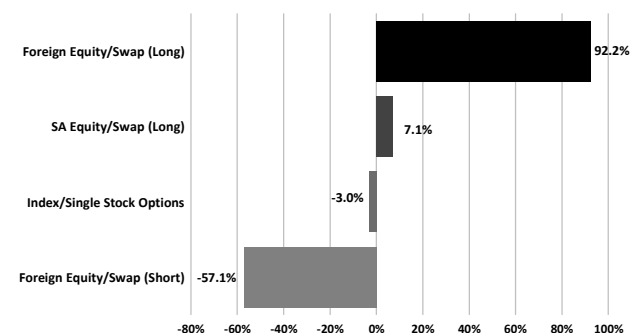
### Portfolio Objective

The long-term investment objective of the portfolio is to achieve consistent absolute returns by investing according to a long/short equity investment strategy.

### Sector Allocation



### Asset Allocation





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 **Increase in NAV Attributable to Investors**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2017									3.34%	4.06%	-3.37%	-2.07%	1.75%
2018	-0.72%	-2.11%	-2.71%	5.36%	2.70%	7.72%	-0.93%	5.86%	-0.81%	-1.75%	-5.28%	-4.14%	2.29%
2019	-1.03%	5.96%	2.28%	3.30%	-1.99%	0.22%	4.81%	2.28%	-0.49%	3.15%	-0.46%	-1.26%	17.71%
2020	5.38%	2.85%	4.37%	4.21%	2.32%	1.91%	0.88%	1.60%	2.13%	-3.45%	-4.90%	-1.16%	16.77%
2021	-0.21%	-2.65%											-2.85%

\*The inception date for the portfolio is 11 September 2017. The annualized total return is the average return earned by an investment each year over a given time period, since date of the launch of the fund. Actual annual figures are available from the manager on request. The highest and lowest 1 year returns represent the highest and lowest actual returns achieved during a 12 month rolling period year since the original launch date of the portfolio. The performance figures given show the yield on a Net Asset value ("NAV") basis. The yield figure is not a forecast. Performance is not guaranteed and investors should not accept it as representing expected future performance. Individual investor performance may differ as a result of initial fees, time of entry/actual investment date, date of reinvestment, and dividends withholding tax. Performance is calculated for a lump sum investment on a Net Asset Value basis. The performance figures are reported net of fees with income reinvested.

Please note that Protea Global SNN Retail Hedge Fund was previously known as Fairtree Protea Global Equity LS SNN RH Fund, name change effective 13 June 2019.

 **Market Commentary**

The fund slipped by 2.6% in February, versus the MSCI World Index's 2.3% rise in Rands (ZAR) and 2.6% in US Dollars (USD). Our Longs contributed 2.1% to the fund's return, but Shorts detracted 3.1%. Special Situations, Options and Currency positions detracted 1%, 0.2% and 0.4% respectively.

Our performance since the end of October 2020 has been roughly flat in USD-terms. In ZAR-terms, we are down roughly 8% due to the significant strengthening of the USDZAR exchange rate. We unwound our USDZAR hedge during November last year, which (with the benefit of hindsight) was premature. Our Longs have added 11% to our performance over this time, but our Shorts have detracted 8% and our Special Situations (Index Shorts) a further 6.5%, which is very disappointing. We have endured a cyclical phenomenon where 'growth' stocks have significantly underperformed 'value' stocks since Pfizer announced positive vaccine news in early November. While being flat over a 4-month period is nothing to get distressed about, most equity indices are up strongly over the same time period. This creates a feeling of missing out, which is only human. Global equity markets have been propelled higher by the large Technology companies over the past few years. While we do have significant Technology exposure, we tend to underperform in periods when the general market's return is very concentrated and driven by only a handful of stocks.


Longs (grouped by listed currency) in Canadian Dollars (CAD), USD, British Pounds (GBP), Swiss Francs (CHF), Danish Krone (DKK), Norwegian Krone (NOK), Swedish Krone (SEK) and Japanese Yen (JPY) made positive contributions. Longs in Euros (EUR), Singaporean Dollars (SGD), Hong Kong Dollars (HKD) and Australian Dollars (AUD) detracted from performance. Technology companies were responsible for both our top-performing Longs and largest detractors for the month.

Shorts (grouped by listed currency) in SGD contributed positively, while Shorts grouped by USD, CAD, GBP, EUR, CHF, DKK, NOK, SEK, HKD, JPY and AUD detracted from the fund's return. Our most profitable Shorts for the month were two companies driven more by hype than substance. Our worst Short was a Copper Mining company.

Special Situations (Index hedges) incurred a loss as markets continued to grind higher. We have converted some of our Index hedges to Index Options now that volatility has settled in a lower range from the expensive levels of the past year. The translation of foreign cash balances back to Rand had a negative mark-to-market impact for the month, and we are positioned for ZAR weakness.

We are maintaining our focus on the long-term and continue to incrementally improve our 'quantamental' investment process for your benefit – thank you for placing your trust in us.

Please Note: The above commentary is based on reasonable assumptions and is not guaranteed to occur.

 **Portfolio Valuation & Transaction Cut-Off**

To invest in the portfolio, e-mail [ProteaCapital@sannegroup.co.za](mailto:ProteaCapital@sannegroup.co.za).

The portfolio is valued daily. The transaction cut-off time is 14:00pm on a business day. Investor instructions received after 14:00pm shall be processed the following business day.

 **Risk Profile**

Risk Level:	Low	Low-Medium	Medium	Med-High	High
The risk category shown is not guaranteed and may change over time. The lowest category does not mean the investment is risk free. There may be other special areas of risk relating to the investment including liquidity risk, credit risk, market risk, and settlement risk. Sanne Management Company (RF) (Pty) Ltd, ("the manager"), and the investment manager do not render financial advice. Our risk indicator does not imply that the portfolio is suitable for all types of investors. You are advised to consult your financial adviser.					

 **Total Expense Ratio**

A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the financial product and impacts financial product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER.



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### Fund Risk

<b>Leverage Risk:</b>	The Fund borrows additional funds, trades on margin or performs short sale trades to amplify investment decisions. This means that the volatility of a hedge fund portfolio can be many times that of the underlying investments due to leverage on a fund.
<b>Derivative Risk:</b>	Derivative positions are financial instruments that derive their value from an underlying asset. Derivatives are exposed to implicit leverage which could result in magnified gains and/or losses on the portfolio.
<b>Counterparty Credit Risk</b>	Counterparty risk is a type of credit risk and is the risk of default by the counterparty associated with trading derivative contracts. An example of counterparty credit risk is margin or collateral held with a prime broker.
<b>Volatility Risk:</b>	Volatility refers to uncertainty and risk related to size of change of an instrument or portfolio. It is a statistical measure of the dispersion of returns for a given security or market index. Volatility is proportional to the directional exposure of a portfolio and is measured by Value at risk (VaR) which is a statistical technique used to measure and quantify the level of volatility.
<b>Concentration and Sector Risk:</b>	A large proportion of total assets invested in specific assets, sectors or regions. Concentrated positions or concentrated sectors in a portfolio will material impact the returns of the portfolio more so than diversified portfolios.
<b>Correlation Risk:</b>	A measure that determines how assets move in relation to each other. Correlation risk arises when the correlation between asset-classes change. Correlation risk also arises when the correlation within an asset-class changes. Examples of correlation within asset classes include equity pairs trading, fixed income curve trading and commodities pairs trading.
<b>Equity Risk:</b>	The market price of shares varies depending on supply and demand of the shares. Equity risk is the risk of loss due to the drop in the market price of shares.
<b>Currency/Exchange Rate Risk:</b>	Assets of a fund may be denominated in a currency other than the Base Currency of the fund and changes in the exchange rate between the Base Currency and the currency of the asset may lead to a depreciation of the value of the fund's assets as expressed in the Base Currency.

### Glossary

<b>Net Asset Value (NAV)</b>	means net asset value, which is the total market value of all assets in a portfolio including any income accruals and less and deductible expenses such as audit fees, brokerage and service fees.
<b>Annualised Return:</b>	is the weighted average compound growth rate over the performance period measured.
<b>Highest &amp; Lowest Return</b>	The highest and lowest rolling twelve-month performance of the portfolio since inception.
<b>Total Expense Ratio (TER)</b>	reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's.
<b>Transaction Costs (TC)</b>	is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns.
<b>Total Investment Charge (TIC)</b>	should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager.
<b>Total Investment Charges (TIC%)</b>	= TER (%) + TC (%): The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC).
<b>Leverage/Gearing:</b>	The use of securities, including derivative instruments, short positions or borrowed capital to increase the exposure beyond the capital employed to an investment.
<b>Alpha</b>	Denoted the outperformance of the fund over the benchmark.
<b>Sharpe Ratio</b>	The ratio of excess return over the risk-free rate divided by the total volatility of the portfolio.
<b>Sortino Ratio:</b>	The ratio of excess return over the risk-free rate divided by the downside deviation of the portfolio.
<b>Standard Deviation:</b>	The deviation of the return of the portfolio relative to its average.
<b>Drawdown:</b>	The greatest peak to trough loss until a new peak is reached.
<b>Correlation</b>	A number between -1 and 1 indicating the similarity of the dispersion of returns between the portfolio and another asset or index with 1 being highly correlated, -1 highly negatively correlated and 0 uncorrelated.
<b>Value at Risk (VaR)</b>	Value at risk is the minimum loss percentage that can be expected over a specified time period at a predetermined confidence level.



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### Mandatory Disclosures

Investment Manager: Protea Capital Management (Pty) Ltd, Registration Number: 2015/327243/07 is an authorised Financial Services Provider (FSP49796) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002). Please be advised that there may be representatives acting under supervision. Physical Address: 7 Northridge Avenue, Sunnyridge, Germiston, 1401. Postal Address: 7 Northridge Avenue, Symridge, Germiston, 1401. Telephone Number: +27 11 822 2154. Website: [www.proteacapitalmanagement.com](http://www.proteacapitalmanagement.com). Management Company: Sanne Management Company (RF) (Pty) Ltd (the "Manager"), Registration Number: 2013/096377/07, is authorised in terms of the Collective Investment Schemes Control Act (CISCA) to administer Collective Investment Schemes (CIS). Physical Address: Pier Place, Heerengracht Street, Foreshore, Cape Town, South Africa. Telephone Number: +27 21 202 8282. Website: [www.snnmanco.com](http://www.snnmanco.com), Trustee: FirstRand Bank Limited, (acting through its RMB Custody and Trustee Services Division). Physical Address: 3 Merchant Place, Ground Floor, Corner Fredman and Gwen Streets, Sandton 2146, Telephone: +27 87 736 1732.

Collective Investment Schemes are generally medium-to long-term investments. The value of participatory interests (units) may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investments are traded at ruling prices and can engage in scrip lending and borrowing. A schedule of fees, charges and maximum commissions, as well as a detailed description of how performance fees are calculated and applied, is available on request from Sanne Management Company (RF)(Pty) Ltd ("the Manager"). The Manager does not provide any guarantee in respect to the capital or the return of the portfolio. Excessive withdrawals from the portfolio may place the portfolio under liquidity pressure and in such circumstances, a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed. Commission and incentives may be paid, and if so, are included in the overall costs. The Manager may close the portfolio to new investors in order to manage it efficiently according to its mandate. Prices are published daily on our website and local media. Additional information, including key investor information documents, minimum disclosure documents, as well as other information relating to the basis on which the manager undertakes to repurchase participatory interests offered to it, and the basis on which selling and repurchase prices will be calculated, is available, free of charge, on request from the Manager. The value of an investment is dependent on numerous factors which may include, but not limited to, share price fluctuations, interest and exchange rates and other economic factors. Where foreign investments are included in the portfolio, performance is further affected by uncertainties such as changes in government policy, political risks, tax risks, settlement risks, foreign exchange risks, and other legal or regulatory developments. The Manager ensures fair treatment of investors by not offering preferential fee or liquidity terms to any investor within the same strategy. The Manager is registered and approved by the Financial Sector Conduct Authority under CISCA. The Manager retains full legal responsibility for the portfolio. FirstRand Bank Limited, (acting through its RMB Custody and Trustee Services Division) is the appointed trustee. 3 Merchant Place, Ground Floor, Corner Fredman and Gwen Streets, Sandton, 2146 Protea Capital Management (Pty) Ltd, FSP No. FSP49796, is authorised under the Financial Advisory and Intermediary Services Act 37 of 2002 to render investment management services.

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